

MOSS LANDING HARBOR DISTRICT							
	B	C	D	E	F	G	H
BUDGET FYE 6/30/2013							
	FYE 6/30/08	FYE 6/30/09	FYE 6/30/10	FYE 6/30/11	Projected FYE 6/30/12	Budget FYE 6/30/12	Budget FYE 6/30/13
Revenues	23.16%	20.79%	19.49%	16.27%	19.42%	20.00%	20.00%
1 Marina Revenues	6.05/ft	6.25/ft	6.25/ft	6.31/ft	6.40/ft	6.40/ft	6.60/ft
2 Assigned Berthing	1,220,162	1,310,513	1,332,061	1,399,246	1,355,665	1,355,366	1,397,722
3 Temporary Berthing	243,965	97,670	52,562	100,623	132,411	80,000	136,383
4 Transient Berthing	9,875	20,657	35,509	50,353	37,852	36,000	38,988
5 Qtrly/Annual Discount	(16,102)	(15,595)	(15,968)	(13,848)	(12,033)	(15,000)	(12,000)
6 Commercial Discount	(18,959)	(17,695)	(16,457)	(17,735)	(15,787)	(17,000)	(17,000)
7 Liveaboard Fees	83,521	110,845	105,135	96,300	94,260	100,000	100,000
8 Intra-Harbor Towing	2,250	1,650	2,100	750	514	2,000	1,000
9 Pump outs	600	1,000	1,000	1,150	343	800	800
10 Non-Op Surchg	154	-	-	-	-	350	350
11 Assigned Slip/LA App. Fee	10,305	7,225	5,262	4,743	5,786	6,000	6,000
12 Recovered Lien Costs	7,330	4,165	780	-	1,111	2,000	2,000
13 Late Fees	39,085	31,013	31,232	35,996	34,634	31,000	35,000
14 Total Marina Revenues	1,582,186	1,551,448	1,533,216	1,657,578	1,634,756	1,581,516	1,689,243
15 Leases							
16 Cannery Suites - (3)	76601	84,906	83,236	82,951	75,654	74,083	76,905
17 - (4)	60,200	68,077	70,079	70,724	73,555	71,414	74,091
18 - (1&10)	14,522	16,611	14,920	14,904	15,394	15,071	15,552
19 - (2)	24,772	22,708	26,415	27,696	27,491	27,164	27,703
20 - (6)	20,334	22,765	21,284	16,000	21,904	21,360	22,180
21 - (9)	8,652	9,893	9,107	2,103	7,272	7,176	7,466
22 - (8)							
23 - (5A&B, 7A&B)	42,130	40,870	32,302	30,000	-	36,664	-
24 - K-Dock			9,020	14,624	15,091	14,829	15,274
25 Cannery NNN		3,677	54,217	26,966	35,000	29,277	35,000
26 Floating Docks	624	624	624	624	624	624	-
27 Sea Harvest Restaurant	37,831	44,188	33,897	36,181	37,390	38,000	38,000
28 Pot Stop	31,284	32,334	33,458	33,612	33,775	33,000	34,786
29 MB Kayak	25,110	25,189	26,979	37,844	24,058	26,500	24,000
30 Martin/Mason	18,858	22,144	21,105	21,673	20,886	21,976	21,513
31 MBARI - Dock	20,096	21,498	21,799	22,493	22,432	21,654	23,016
32 MBARI-MARS Cable	1,044	1,044	1,086	2,183	1,097	1,087	1,126
33 Dynege/Duke Outfall	52,299	52,362	53,561	55,206	55,673	55,071	57,101
34 S.H. Spare Office	-	555	1,786	3,947	4,676	4,560	4,805
35 RV Lot	22,434	22,434	24,943	26,738	27,683	27,115	28,513
36 Total Lease Revenue	456,791	491,879	539,818	526,469	499,654	526,624	507,031
37 Revenues - Other							
38 Amenities Fee	159,453	218,174	245,716	250,432	244,633	230,730	236,840
39 Dry Storage (2)-Gear & Trailer	21,855	28,170	36,463	40,717	39,031	39,000	39,000

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40 NH Launch & Park	22,198	26,639	42,473	39,907	71,440	35,000	89,993
41 NH Boat Wash	2,067	591	1,797	1,563	2,608	1,200	2,000
42 SH Parking	19,281	17,085	17,230	26,294	43,390	17,000	54,233
43 Camping/RV	2,494	2,139	3,547	2,202	1,500	2,000	2,000
44 Equipment Rental	85	225	85	300	32	500	250
45 Facilities Use Permits	4,212	2,575	3,573	3,530	2,940	3,000	3,000
46 Vending (Soda/Laundry)	8,311	7,884	7,711	7,491	7,991	7,500	7,500
47 Merchandise - Clothing, etc.				835	540	1,000	1,000
48 Copies, Bid Packages, etc.	74	36	80	94	81	40	40
49 Grant - DBW Derelict Disposal			19,998	-	-	-	-
50 Grant - FEMA (Dredge)				-	116,679		
51 Citations & Fines	497	-	-	-	-	100	-
52 Misc.Charge/Pet fee	84,774	4,258	4,133	2,885	2,257	4,000	2,500
53 Surplus Sale & Misc	91			348	857	100	100
54 Total Other Revenue	325,392	307,776	382,806	376,598	533,979	341,170	438,456
55 TOTAL REVENUES	2,364,369	2,351,103	2,455,840	2,560,645	2,668,389	2,449,310	2,634,730
56 Expenses							
57 Media/Publications/Advertising	4,303	10,100	4,684	18,324	20,000	30,000	20,000
58 General & Administrative	62,079	38,370	36,013	64,968	53,000	43,000	53,000
59 Accountant	38,737	36,294	38,025	37,419	38,411	37,000	40,000
60 Auditor	15,000	12,500	11,000	13,950	13,950	14,450	15,450
61 Attorney	42,623	31,399	32,779	48,997	47,749	35,000	50,000
62 Personnel	665,189	664,581	633,428	660,890	655,000	645,000	660,000
63 Insurance & Bonding	105,045	111,059	102,920	100,492	110,221	115,000	115,000
64 PG&E	173,449	172,527	185,335	166,602	152,341	170,000	175,000
65 Sewer	27,359	36,002	30,452	28,779	25,883	28,000	28,000
66 Water	7,492	22,161	26,476	27,309	27,500	28,000	30,000
67 Trash	51,481	44,518	45,366	52,246	58,286	50,000	60,000
68 Maintenance & Repairs	51,640	54,154	63,613	51,275	112,083	100,000	100,000
69 Operating Supplies	17,643	21,874	25,166	15,396	18,101	17,000	25,000
70 Outside Service Contracts	48,409	35,404	30,329	43,147	36,966	33,000	50,000
71 Bad Debt	27,074	21,405	25,738	28,051	34,389	35,000	35,000
72 Commissioner Expenses	22,395	13,947	13,224	18,841	18,000	20,000	20,000
73 Comm Election			-			-	300,000
74 Derelict Disposal	36,946	4,020	30,710	-	2,462	20,000	10,000
75 LAFCO	6,419	5,863	5,280	5,054	4,846	5,000	4,781
76 CSDA	3,309	2,869	2,869	4,141	4,257	4,200	4,500

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77	County EIR					22,543	25,000	-
78	Dredging	65,431	834	18,649	133,181	544,500	100,000	50,000
79	Depreciation	562,254	709,994	764,202	768,434	770,153	774,000	785,000
80	Total Expenses	2,034,277	2,049,875	2,126,258	2,287,496	2,770,641	2,328,650	2,630,731
81	Net Operating Income (Loss)	330,092	301,228	329,582	273,149	(102,251)	120,660	3,999
82								
83	Interest and Tax Income							
84	Interest - Pinnacle Bank CD's			28,567	25,170	6,056	26,250	8,250
85	Interest - First Capital Bank			3,238	9,459	6,157	3,500	18,737
86	Interest Raymond James	40,467	10,130	-	-	-	-	-
87	Interest Santa Barbara Bank and Trust	22,827	18,539	3,470	3,631	2,607	2,400	5,958
88	Property Taxes	258,959	256,742	232,872	224,883	128,152	50,000	75,000
89	Total Other Income	322,253	285,411	268,147	263,143	142,972	82,150	107,945
90								
91	Interest Expenses							
92	Interest - CIEDB	165,646	163,144	152,067	144,974	143,500	147,000	142,000
93	Interest - DBAW	59,519	54,186	51,338	45,754	47,000	48,475	46,500
94	Interest - First National Bank	39,155	28,480	34,342	28,445	28,000	30,000	27,500
95	Interest - Municipal Finance	24,176	22,992	23,517	20,346	20,000	22,008	19,000
96	Interest - Premium Finance	538	1,739	800	-	800	800	800
97	Total Other Expenses	289,034	270,541	262,064	239,519	239,300	248,283	235,800
98								
99	NET INCOME (LOSS)	363,311	316,098	335,665	296,773	(198,579)	(45,473)	(123,856)
100								
101	Capital Projects							
102	Project Consultant	37,257	35,000		4,830		-	35,000
103	NH Parking lot (N. or EYC)		2,000				-	-
104	Security Camera				4,243		10,000	-
105	Narrow banding project						10,000	1,000
106	Keyless Entry		1,000			5,000	5,000	5,000
107	Piling replacement project (District share)		325,000	413,753		75,000	451,000	503,460
108	Piling replacement project (FEMA)		-	-				1,510,380
109	Piling replacement project (E&F Dock)		-	-				264,000
110	Dock maintenance		44,392		37,884	27,007	60,000	50,000
111	Computers (incl software)			3,275		5,000	5,000	10,000
112	Restaurant Pad						250,000	250,000
113	NH Development	1,019,171						-
114	New NH Restaurant							2,250,000
115	NH Parking lot LTG				10,700	6,867	10,000	10,000
116	PG&E Transformer/Lift Station Pac Bell	28,335	15,000	21,426				

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117	Pedestrian Trail	331,825						
118	NH Restoration (n of yacht club)					5,000	-	-
119	Kirby Park Shoreline Protection				32,980	-		
120	Total Capital Requirements	1,416,588	422,392	438,454	90,637	123,874	801,000	4,888,840
121								
122	Capital Project Funding							
123	From: CIEDB (LOAN)							
124	From: Municipal Financing			6,000			-	-
125	From: FEMA						-	1,510,380
126	From: Santa Barbara Bank Loan	-					250,000	250,000
127	From: ESF Parsons Slough Project	-			20,000			
128	From: Department of transportation	267,725						
129	From: DBAW	748,114						
130	From: TAMC	73,724						
131	General Funds			432,454	70,637	50,806	551,000	3,128,460
132	Total Capital Contributions	1,089,563	-	438,454	90,637	50,806	801,000	4,888,840
133	Capital Projects Budget							-
134								
135	Loan Payments							
136	Loan - CIEDB							(126,000)
137	Loan - DBAW							(70,000)
138	Loan - First National							(44,000)
139	Loan - Muni. Finance							(31,000)
140	Total Loan Payments							(271,000)
141								
142	Cash Flow Reconciliation							
143	Add: Net Income							(123,856)
144	Add: Depreciation							785,000
145	Plus: Loan Payments							(271,000)
146	Net Increase (decrease) in Cash							390,144
147								
148	Reserved Funds Allocation							
149	Capital Projects to be Funded							(3,128,460)
150	Plus Net increase (decrease) in Cash							390,144
151								
152	From General Funds							(2,738,316)