

# AGENDA REGULAR MEETING OF THE BOARD OF HARBOR COMMISSIONERS MOSS LANDING HARBOR DISTRICT 7881 Sandholdt Road, Moss Landing, CA 95039

March 29, 2023 - 7:00 P.M.

Moss Landing Harbor District is inviting you to a scheduled Zoom meeting.

Join Zoom Meeting

https://us02web.zoom.us/j/86205991428?pwd=bW83WWQ4UIVXVzBkVU53SVFzMm ZLQT09

Meeting ID: 862 0599 1428

Passcode: 3LhEqu

### A. CLOSED SESSION

A Closed Session will be held immediately prior to the public open meeting, and will begin at 6:00 p.m. to consider the following items. The public open meeting will begin at 7:00 p.m., or as soon thereafter as the Closed Session is concluded, and any action taken during the Closed Session will be reported out at that time.

- Confer with real property negotiators (District Counsel and GM) pursuant to Government Code §54956.8 regarding: Development proposal received regarding the District new 9500'sf building in North Harbor.
- 2. Confer with real property negotiators (District Counsel and GM) regarding the Moss Landing Commercial Park pursuant to Government Code §54956.8.

# B. OPEN SESSION CALL TO ORDER - PLEDGE OF ALLEGIANCE

### Roll Call

Russ Jeffries – President Vince Ferrante- Vice President James Goulart – Secretary Liz Soto - Commissioner Tommy Razzeca – General Manager Mike Rodriquez – District Counsel Shay Shaw – Administrative Assistant

Albert Lomeli – Commissioner

### C. PRESIDENT'S REMARKS

The President will use this opportunity to inform the public of issues affecting the District and other items of a general nature not otherwise provided for on this agenda.

### D. PUBLIC COMMENTS

Members of the general public may address the Board of Harbor Commissioners regarding any item that is not on the Agenda. The President may limit the total amount of time of testimony on particular issues and for each individual speaker.

### E. CONSENT CALENDAR

1. Approval of February 22, 2023 Meeting Minutes

### F. FINANCIAL REPORT

2. Financial report month ending February 28, 2023

# G. MANAGER'S REPORTS

The General Manager will make oral or written presentations on the below subjects. The Board may take such action as deemed necessary. The Manager may present additional reports; however, the Board may not take action on any such item not on this Agenda.

- 3. Projects Status/Update
- 4. Summary of Permits Issued
- 5. Meeting Announcements
- 6. Assigned Liveaboard Report
- 7. Slip Income Report
- 8. Incident Report

## H. COMMITTEE REPORTS

- 9. Finance Committee Ferrante/Goulart
- 10. Elkhorn Slough Advisory Committee Lomeli
- 11. Special Districts Jeffries/Ferrante
- 12. Liveaboard Committee Soto/Lomeli
- 13. Harbor Improvement Committee Soto/Lomeli
- 14. Real Property Committee I Jeffries/Ferrante/Leonardini (Appointed Public Representative)
- 15. Real Property Committee II Goulart/Soto
- 16. Personnel Committee- Ferrante/Goulart
- 17. Ad Hoc Budget Committee Goulart/Soto
- 18. Meetings attended by Commissioners at District expense since the last regular meeting of the Board (AB 1234 requirements). Such reports may be oral or written.

### I. NEW BUSINESS

- 19. Consider Amendment to the Reynolds Resort Moss Landing KOA Lese.
  - a. Staff report
  - b. Public comment
  - c. Board discussion
  - d. Board action.

# J. COMMISSIONERS COMMENTS AND CONCERNS

Commissioners may address items of concern at this time, and may request that items be placed on future agendas in accordance with the By-laws of the Board.

# K. ADJOURNMENT

The next Meeting of the Board of Harbor Commissioners is scheduled April 26, 2023 at the Moss Landing Harbor District, 7881 Sandholdt Road, Moss Landing, CA. Individuals requiring special accommodations should contact Administrative Assistant, Shay Shaw at <a href="mailto:Shaw@mosslandingharbor.dst.ca.us">Shaw@mosslandingharbor.dst.ca.us</a> or at 831.633.2461 no less than 72 hours prior to the meeting or if a Special Meeting, as soon as possible after the Agenda is posted. Copies of the agenda will be available 72 hours prior to Regular Meetings and 24 hours prior to Special Meetings and/or by contacting the District at 831.633.5417 or <a href="mailto:Razzeca@mosslandingharbor.dst.ca.us">Razzeca@mosslandingharbor.dst.ca.us</a> or on the District's website at <a href="mailto:www.mosslandingharbor.dst.ca.us">www.mosslandingharbor.dst.ca.us</a>. All meetings are noticed and conducted in accordance with the Ralph M. Brown Act



# MINUTES REGULAR MEETING OF THE BOARD OF HARBOR COMMISSIONERS MOSS LANDING HARBOR DISTRICT 7881 Sandholdt Road, Moss Landing, CA 95039

# February 22, 2023

Moss Landing Harbor District is inviting you to a scheduled Zoom meeting. Join Zoom Meeting

https://us02web.zoom.us/j/81724757672?pwd=dTVweFhMM2k1dnhKd3JvZXY1NU5jdz09

Meeting ID: 817 2475 7672

Passcode: 770170
One tap mobile

+16694449171,,81724757672#,,,,\*770170# US

+16699006833,,81724757672#,,,,\*770170# US (San Jose)

Passcode: 770170

Find your local number: https://us02web.zoom.us/u/kkeNFLkLc

### A. CLOSED SESSION

A closed session was held immediately prior to the public open meeting to consider the following items:

- 1. Confer with real property negotiators (District Counsel and GM) pursuant to Government Code §54956.8 regarding: Development proposal received regarding the District new 9500'sf building in North Harbor.
- 2. Confer with real property negotiators (District Counsel and GM) regarding the Moss Landing Commercial Park pursuant to Government Code §54956.8.

### B. OPEN SESSION CALL TO ORDER - PLEDGE OF ALLEGIANCE

The open session was called to order at 7:00pm, after the Pledge of Allegiance Roll was called:

### **Commissioners Present:**

Russ Jeffries – President (Absent) Vince Ferrante – Vice President James Goulart – Secretary

Liz Soto - Commissioner

Albert Lomeli - Commissioner

# Staff Present:

Tommy Razzeca – General Manager Mike Rodriquez – District Counsel Shay Shaw – Administrative Assistant

# C. PRESIDENT'S REMARKS

Vice President announced that the Board met in Closed Session and no decisions were made; direction was given to the General Manager and District Counsel.

# D. PUBLIC COMMENTS

None.

# **E. CONSENT CALENDAR**

1. Approval of January 25, 2023 Meeting Minutes. A motion was made by Commissioner Soto, seconded by Commissioner Goulart, to approve the January, 2022 Special Meeting Minutes. The motion passed 4-0-1 President Jeffries was absent.

### F. FINANCIAL REPORT

2. Financial report month ending January 31, 2023. GM Razzeca gave the report. A motion was made by Commissioner Soto, seconded by Commissioner Goulart to accept the financial report. The motion passed 4-0-1 President Jeffries was absent.

### G. MANAGER'S REPORTS

The General Manager will make oral or written presentations on the below subjects. The Board may take such action as deemed necessary. The Manager may present additional reports; however, the Board may not take action on any such item not on this Agenda.

- 3. Projects Status/Update written report/no questions
- 4. Summary of Permits Issued written report/no questions
- 5. Meeting Announcements written report/no questions
- 6. Assigned Liveaboard Report written report/no questions
- 7. Slip Income Report written report/no questions
- 8. Incident Report written report/no questions

### H. COMMITTEE REPORTS

- 9. Finance Committee Ferrante/Goulart nothing to report
- 10. Elkhorn Slough Advisory Committee Lomeli nothing to report
- 11. Special Districts Jeffries/Ferrante nothing to report
- 12. Liveaboard Committee Soto/Lomel i- nothing to report
- 13. Harbor Improvement Committee Soto/Lomeli nothing to report
- 14. Real Property Committee I Jeffries/Ferrante/Leonardini (Appointed Public Representative) nothing to report.
- 15. Real Property Committee II Goulart/Soto nothing to report
- 16. Personnel Committee- Ferrante/Goulart nothing to report
- 17. Ad Hoc Budget Committee Goulart/Soto nothing to report
- 18. Meetings attended by Commissioners at District expense since the last regular meeting of the Board (AB 1234 requirements). Such reports may be oral or written. Commissioner Ferrante toured the Vistra Battery facility and reported out on the events that took place.

### I. NEW BUSINESS

- 19. Consider Resolution 23-01 Nominating Vince Ferrante 2023 CSDA Board of Directors.
  - a. Staff report GM Razzeca gave the report
  - b. Public comment none
  - c. Board discussion Commissioner Lomeli asked Commissioner Ferrante about CSDA and his position and how long was the term. Commissioner Ferrante responded that the term is for three years and further discussion ensued. Commissioner Soto said that she appreciates that Commissioner Ferrante keeps the Board informed of the conferences and information he receives that could be helpful and that impacts the Harbor.
  - d. Board action A motion was made by Commissioner Goulart, seconded by Commissioner Soto to adopt Resolution 23-01 nominating Commissioner Vince Ferrante to the 2023 CSDA Board of Directors. The motion passed 4-0-1 President Jeffries was absent.

### J. COMMISSIONERS COMMENTS AND CONCERNS

**Board of Harbor Commissioners** 

Commissioner Goulart attended the memorial for our beloved late staff member Fernando Velasquez and made a suggestion that the Board consider naming one of the docks in Fernando's memory or get a placard made. GM Razzeca suggested that Real Property Committee #2 should meet and discuss the memorial for Fernando.

# Vice President Ferrante adjourned the meeting at 7:39 pm. Respectfully submitted, ATTEST: James Goulart, Secretary Board of Harbor Commissioners

# Moss Landing Harbor District Balance Sheet

	Feb 28, 23	Feb 28, 22	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1002 · Petty Cash	500	500		
1022 · 1st Capital Trust Account	3,938,406	250,096	3,688,310	1,475%
1001 · 1st Capital Operating Account	3,806,631	3,367,286	439,345	13%
1009 · Union - Operating		266,036	-266,036	-100%
1015 · 1st Capital Bank	1,896,321	1,559,410	336,911	22%
1018 · Union Bank- Trust Account		2,807,900	-2,807,900	-100%
1020 · Umpqua - Restricted	1,017,204	1,017,102	102	
Total Checking/Savings	10,659,062	9,268,330	1,390,732	15%
Accounts Receivable				
1250 · Lease Receivable	4,680,061		4,680,061	100%
1120 · Leases				
1282 · NNN Receivable	91,007	100,392	-9,385	-9%
1284 · Local Bounty	2,067	1,650	417	25%
1120 · Leases - Other	5,475	-875	6,350	726%
Total 1120 - Leases	98,549	101,167	-2,618	-3%
1200 · Marina Receivables	155,735	141,852	13,883	10%
1201 · Marina - Allow for Bad Debt	-46,250	-41,401	-4,849	-12%
Total Accounts Receivable	4,888,095	201,618	4,686,477	2,324%
Other Current Assets				
1271 · Prepaid Expenses				
1270 · Insurance	77,674	65,774	11,900	18%
Total 1271 · Prepaid Expenses	77,674	65,774	11,900	18%
Total Other Current Assets	77,674	65,774	11,900	18%
Total Current Assets	15,624,831	9,535,722	6,089,109	64%
Fixed Assets				
1650 · Construction in Progress	4,900,572	4,883,321	17,251	0%
1670 · Equipment	546,875	501,453	45,422	9%
1700 · Improvements				
1710 · NH Buildings & Improvements	7,009,773	6,981,692	28,081	0%
1720 · NH Floating Docks	524,675	524,675		
1725 · NH Offsite Improvements	632,218	632,218		
1730 SH Buildings & Improvements	8,491,664	8,174,402	317,262	4%
1740 · SH Floating Docks	9,583,746	9,583,746		
Total 1700 · Improvements	26,242,076	25,896,733	345,343	1%

# Moss Landing Harbor District Balance Sheet

	Feb 28, 23	Feb 28, 22	\$ Change	% Change	
1800 - Less - Depreciation	72				
1805 · Equipment	-469,079	-450,548	-18,531	-4%	
1810 · NH Buildings & Improvements	-4,127,859	-3,823,249	-304,610	-8%	
1820 · NH Floating Docks	-52 <b>4</b> ,674	-532,699	8,025	2%	
1825 · NH Offsite Improvements	-538,074	-526,873	-11,201	-2%	
1830 · SH Buildings & Improvements	-6,448,441	-6,407,661	-40,780	-1%	
1840 · SH Floating Docks	-7,418,958	-7,054,968	-363,990	-5%	
Total 1800 · Less - Depreciation	-19,527,085	-18,795,998	-731,087	-4%	
1900 · Land	1,642,860	1,642,860			
Total Fixed Assets	13,805,298	14,128,369	-323,071	-2%	
Other Assets					
1320 · Workers Comp Deposit	200	200			
1530 - Principal Financial CS	7,389	7,389			
Total Other Assets	7,589	7,589			
TOTAL ASSETS	29,437,718	23,671,680	5,766,038	24%	

# Moss Landing Harbor District Balance Sheet

	Feb 28, 23	Feb 28, 22	\$ Change	% Change
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2010 · Accounts Payable	351,089	37,171	313,918	845%
Total Accounts Payable	351,089	37,171	313,918	845%
Other Current Liabilities				
2020 · Accrued Salaries Payable	28,454	30,417	-1,963	-6%
2021 · Accrued Vacation	35,386	39,621	-4,235	-11%
2023 · Accrued Payroll Taxes	10,154	6,414	3,740	58%
2030 · Customer Deposits	360,487	358,180	2,307	1%
2051 · Note Interest Payable				
2062 · Umpqua Accrued Interest	6,593	7,546	-953	-13%
Total 2051 · Note Interest Payable	6,593	7,546	-953	-13%
2080 · Prepaid Berth Fees	212,766	205,434	7,332	4%
2011 · Lusamerica Reimb. Acct.	15,000	15,000		
2082 · MLCP Cost Reimb. Deposit		73,761	-73,761	-100%
2086 · Prepaid Leases				
20861 · Vistra		79,254	-79,254	-100%
20862 · MBARI		4,761	-4,761	-100%
Total 2086 · Prepaid Leases		84,015	-84,015	-100%
2087 · Lease Deposits	19,625	19,501	124	1%
Total Other Current Liabilities	688,465	839,889	-151,424	-18%
Total Current Liabilities	1,039,554	877,060	162,494	19%
Long Term Liabilities				
2200 · Deferred RTU Lease Revenue	4,698,111		4,698,111	100%
2605 - Umpqua Loan	1,857,376	2,163,880	-306,504	-14%
Total Long Term Liabilities	6,555,487	2,163,880	4,391,607	203%
Total Liabilities	7,595,041	3,040,940	4,554,101	150%
Equity				
3020 - Retained Net Assets	6,456,231	6,456,231		
3050 - Prior Year Earnings	14,904,941	13,143,069	1,761,872	13%
Net income	481,505	1,031,440	-549,935	-53%
Total Equity	21,842,677	20,630,740	1,211,937	6%
TOTAL LIABILITIES & EQUITY	29,437,718	23,671,680	5,766,038	24%

# Moss Landing Harbor District Statement of Cash Flows

duly 2022 through rebiduary 2	020
	Jul '22 - Feb 23
OPERATING ACTIVITIES	
Net Income	481,505
Adjustments to reconcile Net Income	
to net cash provided by operations:	
1120 · Leases	-4,378
1120 · Leases:1291 · Monterey Bay Kayak % Rent	22,223
1200 · Marina Receivables	-44,108
1201 · Marina - Allow for Bad Debt	20,750
1250 · Lease Receivable	-65,831
1120 · Leases:1282 · NNN Receivable	15,253
1120 · Leases:1284 · Local Bounty	1,234
1271 · Prepaid Expenses:1270 · Insurance	-77,674
1800 · Less - Depreciation:1805 · Equipment	12,800
1800 · Less - Depreciation:1810 · NH Buildings & Improvements	283,200
1800 · Less - Depreciation:1825 · NH Offsite Improvements	12,000
1800 · Less - Depreciation:1830 · SH Buildings & Improvements	72,000
1800 · Less - Depreciation:1840 · SH Floating Docks	256,000
2010 · Accounts Payable	566,177
2020 · Accrued Salaries Payable	11,420
2023 · Accrued Payroll Taxes	8,851
2030 · Customer Deposits	1,158
2080 · Prepaid Berth Fees	-26,484
2013 · Accrued Expenses	-12,000
2051 · Note Interest Payable: 2062 · Umpqua Accrued Interest	-19,103
Net cash provided by Operating Activities	1,514,993
INVESTING ACTIVITIES	
1670 · Equipment	-45,423
1700 · Improvements:1730 · SH Buildings & Improvements	-166,049
Net cash provided by investing Activities	-211,472
FINANCING ACTIVITIES	
2200 - Deferred RTU Lease Revenue	-20,373
2605 · Umpqua Loan	-306,504
Net cash provided by Financing Activities	-326,877
Net cash increase for period	976,644
Cash at beginning of period	9,682,419
Cash at end of period	10,659,063

# Moss Landing Harbor District Profit & Loss Budget vs. Actual

	Jul '22 - Feb 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense			8	
Income				
4000 · MARINA REVENUES				
4100 · Berthing Income				
4110 · Assigned Berthing	1,268,038	1,250,169	17,869	101%
4112 · Qtrly/Annual Discount	-4,004	-140	-3,864	2,860%
4113 · Commercial Vessel Dscnt	-8,274	-8,500	226	97%
4114 · Away (1 mnth) Dscnt	-212	-60	-152	353%
4115 · Temporary Berthing	156,756	156,063	693	100%
4120 · Liveabord Fees	93,795	93,561	234	100%
4130 · Transient Berthing	9,331	20,000	-10,669	47%
4220 · Wait List	4,400	5,000	-600	88%
4260 · Towing - Intra Harbor		400	-400	
4270 · Pumpouts	1,000	500	500	200%
4280 · Late Fees	25,740	24,593	1,147	105%
4282 · Recovered Lien Costs	700	1,000	-300	70%
Total 4100 · Berthing Income	1,547,270	1,542,586	4,684	100%
4200 · Other Income - Operations				
4230 · SH Parking	67,533	75,000	-7,467	90%
4285 - Dog Fee	715	800	-85	89%
4290 - Misc	1,243	1,200	43	104%
Total 4200 · Other Income - Operations	69,491	77,000	-7,509	90%
Total 4000 · MARINA REVENUES	1,616,761	1,619,586	-2,825	100%
		-		

	Jul '22 - Feb 23	Budget	\$ Over Budget	% of Budget
Expense				
5200 · General & Administrative				
5100 · Advertising	1,042	4,333	-3,291	24%
5210 · Dues & Subscriptions	3,909	7,024	-3,115	56%
5220 · Office Supplies				
5223 · Administration	3,429	4,952	-1,523	69%
5225 · Operations	5,465	7,680	-2,215	71%
5228 · Maintenance	174			
Total 5220 · Office Supplies	9,068	12,632	-3,564	72%
5230 · Postage & Equip Lease				
5232 · Meter Lease	667	760	-93	88%
5235 · Postage	36	1,096	-1,060	3%
Total 5230 · Postage & Equip Lease	703	1,856	-1,153	38%
5240 · Copier Lease & Supplies				
5242 · Copier Lease	2,833	2,896	-63	98%
Total 5240 · Copier Lease & Supplies	2,833	2,896	-63	98%
5250 Telephone & Communications				
5253 · Administration	10,838	11,944	-1,106	91%
5255 - Operations	1,729	648	1,081	267%
Total 5250 · Telephone & Communications	12,567	12,592	-25	100%
5260 · Professional Services				
5262 · Accounting	32,134	32,000	134	100%
5263 · Audit fees	17,250	18,000	-750	96%
5265 · Legal	18,300	66,667	-48,367	27%
5268 · Computer Consulting	4,930	1,296	3,634	380%
5269 · Payroll Processing	3,025	3,512	-487	86%
Total 5260 · Professional Services	75,639	121,475	-45,836	62%
5270 · Licenses & Permits	2,734			
5290 · Credit Card Fees	2,352	6,760	-4,408	35%
5921 · Internet Billing Service	1,161	1,440	-279	81%
Total 5200 · General & Administrative	112,008	171,008	-59,000	65%
5300 · Personnel	·			
5310 · Salaries				
5313 · Administration	171,297	176,841	-5,544	97%
5315 · Operations	127,189	145,059	-17,870	88%
5318 - Maintenance	108,552	160,061	-51,509	68%
Total 5310 · Salaries	407,038	481,961	-74,923	84%
5330 · Payroll Taxes	,	,	2,7-1	
5333 · Administration	13,104	14,147	-1,043	93%
5335 · Operations	9,771	11,605	-1,834	84%
5338 · Maintenance	8,304	12,805	-4,501	65%
Total 5330 · Payroll Taxes	31,179	38,557	-7,378	81%
Total 0000 Tayloll Taxes	31,179	00,007	-1,010	0170

	Jul '22 - Feb 23	Budget	\$ Over Budget	% of Budget
5340 · Employee Benefits	,		-2	
5342 · Vehicle Allowance				
5343 · Administration	42,950	30,844	12,106	139%
5345 · Operations	388			
5348 · Maintenance	46,339	52,075	-5,736	89%
Total 5340 · Employee Benefits	89,677	82,919	6,758	108%
5350 · Workers Compensation				
5353 · Administration	1,736	691	1,045	251%
5355 · Operations	6,032	8,641	-2,609	70%
5358 · Maintenance	5,672	6,853	-1,181	83%
Total 5350 · Workers Compensation	13,440	16,185	-2,745	83%
5360 Education & Training				
5363 · Administration		1,000	-1,000	
5365 · Operations		1,000	-1,000	
Total 5360 · Education & Training		2,000	-2,000	
Total 5300 · Personnel	541,334	621,622	-80,288	87%
5400 · Insurance	,			
5410 · Liability Insurance	117,483	120,000	-2,517	98%
Total 5400 · Insurance	117,483	120,000	-2,517	98%
5500 · Utilities		,		
5510 · Garbage	87,107	80,000	7,107	109%
5520 ⋅ Gas and Electric	228,000	240,000	-12,000	95%
5530 · Water	32,588	30,000	2,588	109%
5540 · Sewer	34,884	33,333	1,551	105%
Total 5500 · Utilities	382,579	383,333	-754	100%
5600 · Operating Supplies	,			
5610 · Vehicles	8,522	10,967	-2,445	78%
5625 · Operations	13,277	15,167	-1,890	88%
Total 5600 · Operating Supplies	21,799	26,134	-4,335	83%
5700 · Depreciation	318,000	318,000	,,,,,,	100%
5800 · Repairs & Maintenance		,		
5810 · Vehicles	1,355	1,008	347	134%
5830 - Equip Rental	2,319	4,992	-2,673	46%
5850 · Repair Materials	31,410	47,336	-15,926	66%
5860 · Outside Service Contracts	69,086	53,333	15,753	130%
5870 · Derelict Disposal	30,260	40,000	-9,740	76%
Total 5800 - Repairs & Maintenance	134,430	146,669	-12,239	92%
5900 · Financial Expenses	104,400	110,000	12,200	0270
5920 · Bank Service Charges	35		35	100%
5990 · Bad Debt	20,750	20,000	750	104%
Total 5900 · Financial Expenses	20,785	20,000	785	104%
Total - MARINA EXPENSES	1,648,418	1,806,766	-158,348	91%
et Ordinary Income - Marina Operations	-31,657	-187,180	155,523	17%

	Jul '22 - Feb 23	Budget	\$ Over Budget	% of Budget
4400 · LEASE AND OTHER INCOME				
4050 · Trust Lands Lease Revenue				
4051 · Vistra	52,102	52,102		100%
4053 · MBARI	22,393	22,393	0_	100%
Total 4050 · Trust Lands Lease Revenue	74,495	74,495	0	100%
4500 · Leases				
4501 · K-Pier Lease	9,072	20,638	-11,566	44%
4502 · Cannery Building				
4517 - Suite 2	24,658	24,658		100%
4504 - Suite 3	68,187	68,187		100%
4511 · Suite 1 & 10	16,373	13,908	2,465	118%
4515 · Suite 4	65,944	65,944		100%
4518 · Suite 5	21,055	19,050	2,005	111%
4510 · Suite 6		10,057	-10,057	
4512 · Suite 7	10,544	10,544		100%
4503 · Suite 8	6,753	6,907	-154	98%
4520 · Suite 9	6,640	6,308	332	105%
4523 · Canery NNN	26,665	26,667	-2	100%
Total 4502 · Cannery Building	246,819	252,230	-5,411	98%
4530 · RV Lot	24,785	24,785		100%
4540 · Martin & Mason	18,987	18,987		100%
4560 · North Harbor				
4562 · Sea Harvest	38,110	27,361	10,749	139%
4568 · Monterey Bay Kayaks	14,288	53,707	-39,419	27%
Total 4560 · North Harbor	52,398	81,068	-28,670	65%
Total 4500 · Leases	352,061	397,708	-45,647	89%
4600 · District Property Taxes	217,883	150,000	67,883	145%
4700 · Other Revenues & Concessions				
4125 · Amenity Fee	247,984	247,317	667	100%
4126 · Passenger Vessel Fees	17,830	20,000	-2,170	89%
4710 · Vending Activities				
4711 · Washer/Dryer	5,416	5,600	-184	97%
4712 · Soda		50	-50	
Total 4710 · Vending Activities	5, <del>4</del> 16	5,650	-234	96%
4720 · Dry Storage	42,206	44,000	-1,794	96%
4725 · North Harbor Use Fee	99,006	116,667	-17,661	85%
4727 · Key Sales	3,975	2,667	1,308	149%
4730 · NH Washdown	100	800	-700	13%
4735 · Camp/RV	52	1,000	-948	5%
4740 · Equipment Rental	1,933	50	1,883	3,866%
4745 · Citations & Fines	1,367			
4750 · Bid Packages		667	-667	
4751 · Permits	2,600	4,333	-1,733	60%
4765 · Faxes, Copies & Postage	989		989	100%
4770 · Surplus Auction/Sales		100	-100	

Jul '22 - Feb 23	Budget	\$ Over Budget	% of Budget
423,458	443,251	-19,793	96%
32,088	2,235	29,853	1,436%
68	67	1	101%
32,156	2,302	29,854	1,397%
1,100,053	1,067,756	32,297	103%
		70	
38,200	38,202	-2	100%
38,200	38,202	-2	100%
8,186	8,000	186	102%
5,868	7,000	-1,132	84%
14,054	15,000	-946	94%
318,000	318,000		100%
350,145	1,000,000	-649,855	35%
7,325	13,333	-6,008	55%
542	1,067	-525	51%
2,387	2,267	120	105%
360,399	1,016,667	-656,268	35%
730,653	1,387,869	-657,216	53%
369,400	-320,113	689,513	-115%
	32,088 68 32,156 1,100,053 38,200 38,200 8,186 5,868 14,054 318,000 350,145 7,325 542 2,387 360,399 730,653	423,458     443,251       32,088     2,235       68     67       32,156     2,302       1,100,053     1,067,756       38,200     38,202       38,200     38,202       8,186     8,000       5,868     7,000       14,054     15,000       318,000     318,000       350,145     1,000,000       7,325     13,333       542     1,067       2,387     2,267       360,399     1,016,667       730,653     1,387,869	423,458       443,251       -19,793         32,088       2,235       29,853         68       67       1         32,156       2,302       29,854         1,100,053       1,067,756       32,297         38,200       38,202       -2         38,186       8,000       186         5,868       7,000       -1,132         14,054       15,000       -946         318,000       318,000       -649,855         7,325       13,333       -6,008         542       1,067       -525         2,387       2,267       120         360,399       1,016,667       -656,268         730,653       1,387,869       -657,216

	Jul '22 - Feb 23	Budget	\$ Over Budget	% of Budge
Other Income/Expense				
Other Income				
8000 · CAPITAL PROJECT REVENUE				
8215 · FEMA Grant Receivable	375,065			
Total 8000 · CAPITAL PROJECT REVENUE	375,065			
Total Other Income	375,065		375,065	1009
Other Expense				
9000 · CAPITAL PROJECT EXPENSES				
5880 · Dredging	9,941	50,000	-40,059	209
9053 · Dock Maintenance		150,000	-150,000	
9054 · Sea Lion Deterrent Fencing	910			
9150 · Cannery	830	625,000	-624,170	09
9307 · Piling Replacement Proj.		350,000	-350,000	
9309 · New NH Building	105,547	3,000,000	-2,894,453	49
9470 · NH Visitor Dock		400,000	-400,000	
9565 · Miscellaneous Capital Projects	114,075	370,000	-255,925	319
9750 · Office Computers		5,000	-5,000	
9800 · Dock Replacement		1,500,000	-1,500,000	
Total 9000 · CAPITAL PROJECT EXPENSES	231,303	6,450,000	-6,218,697	49
Total Other Expense	231,303	6,450,000	-6,218,697	49
let Other Income	143,762	-6,450,000	6,593,762	-29
t Income	481,505	-6,957,293	7,438,798	-7%

	Jul '22 - Feb 23	Jul '21 - Feb 22	\$ Change	% Change
Ordinary Income/Expense		-		
Income				
4000 · MARINA REVENUES				
4100 · Berthing Income				
4110 · Assigned Berthing	1,268,038	1,192,128	75,910	6%
4112 · Qtrly/Annual Discount	-4,004	-2,275	-1,729	-76%
4113 · Commercial Vessel Dscnt	-8,274	-8,059	-215	-3%
4114 · Away (1 mnth) Dscnt	-212	-142	-70	-49%
4115 · Temporary Berthing	156,756	171,891	-15,135	-9%
4120 · Liveabord Fees	93,795	91,360	2,435	3%
4130 · Transient Berthing	9,331	5,330	4,001	75%
4220 · Wait List	4,400	7,350	-2,950	-40%
4260 · Towing - Intra Harbor		650	-650	-100%
4270 · Pumpouts	1,000	400	600	150%
4280 · Late Fees	25,740	20,686	5,054	24%
4282 · Recovered Lien Costs	700		700	100%
Total 4100 · Berthing Income	1,547,270	1,479,319	67,951	5%
4200 · Other Income - Operations				
4230 - SH Parking	67,533	79,153	-11,620	-15%
4285 - Dog Fee	715	765	-50	-7%
4290 · Misc	1,243	641	602	94%
Total 4200 · Other Income - Operations	69,491	80,559	-11,068	-14%
4300 · Operating Grant Revenues		329,207	-329,207	-100%
Total 4000 · MARINA REVENUES	1,616,761	1,889,085	-272,324	-14%

	Jul '22 - Feb 23	Jul '21 - Feb 22	\$ Change	% Change
Expense				·
5200 · General & Administrative				
5100 · Advertising	1,042	3,975	-2,933	-74%
5210 · Dues & Subscriptions	3,909	4,905	-996	-20%
5220 · Office Supplies				
5223 · Administration	3,429	3,958	-529	-13%
5225 · Operations	5,465	8,023	-2,558	-32%
5228 · Maintenance	174		174	100%
Total 5220 ⋅ Office Supplies	9,068	11,981	-2,913	-24%
5230 · Postage & Equip Lease				
5232 · Meter Lease	667	562	105	19%
5235 · Postage	36	801	-765	-96%
Total 5230 · Postage & Equip Lease	703	1,363	-660	-48%
5240 - Copier Lease & Supplies				
5242 · Copier Lease	2,833	2,071	762	37%
Total 5240 · Copier Lease & Supplies	2,833	2,071	762	37%
5250 - Telephone & Communications				
5253 · Administration	10,838	9,760	1,078	11%
5255 · Operations	1,729	451	1,278	283%
Total 5250 · Telephone & Communications	12,567	10,211	2,356	23%
5260 · Professional Services				
5262 · Accounting	32,134	26,064	6,070	23%
5263 · Audit fees	17,250	17,000	250	1%
5265 · Legal	18,300	26,690	-8,390	-31%
5268 · Computer Consulting	4,930	1,478	3,452	234%
5269 · Payroll Processing	3,025	2,716	309	11%
Total 5260 · Professional Services	75,639	73,948	1,691	2%
5270 · Licenses & Permits	2,734		2,734	100%
5290 · Credit Card Fees	2,352	3,933	-1,581	-40%
5921 · Internet Billing Service	1,161	1,095	66	6%
Total 5200 · General & Administrative	112,008	113,482	-1,474	-1%
5300 - Personnel				
5310 · Salaries				
5313 · Administration	171,297	165,099	6,198	4%
5315 · Operations	127,189	107,198	19,991	19%
5318 · Maintenance	108,552	86,099	22,453	26%
Total 5310 · Salaries	407,038	358,396	48,642	14%
5330 - Payroll Taxes				
5333 · Administration	13,104	12,624	480	4%
5335 · Operations	9,771	10,451	-680	-7%
5338 · Maintenance	8,304	6,590	1,714	26%
Total 5330 · Payroll Taxes	31,179	29,665	1,514	5%

	Jul '22 - Feb 23	Jul '21 - Feb 22	\$ Change	% Change
5340 · Employee Benefits				
5343 · Administration	42,950	36,200	6,750	19%
5345 · Operations	388	487	-99	-20%
5348 · Maintenance	46,339	39,311	7,028	18%
Total 5340 · Employee Benefits	89,677	75,998	13,679	18%
5350 · Workers Compensation				
5353 - Administration	1,736	2,400	-664	-28%
5355 · Operations	6,032	4,135	1,897	46%
5358 · Maintenance	5,672	4,353	1,319	30%
Total 5350 · Workers Compensation	13,440	10,888	2,552	23%
5360 · Education & Training				
5363 · Administration		3,224	-3,224	-100%
5365 · Operations		304	-304	-100%
Total 5360 · Education & Training		3,528	-3,528	-100%
Total 5300 · Personnel	541,334	478,475	62,859	13%
5400 · Insurance		•		
5410 · Liability Insurance	117,483	110,747	6,736	6%
Total 5400 · Insurance	117,483	110,747	6,736	6%
5500 · Utilities	,	•	,	
5510 · Garbage	87,107	78,385	8,722	11%
5520 · Gas and Electric	228,000	198,335	29,665	15%
5530 · Water	32,588	26,010	6,578	25%
5540 - Sewer	34,884	31,701	3,183	10%
Total 5500 · Utilities	382,579	334,431	48,148	14%
5600 · Operating Supplies	,	,	,	
5610 · Vehicles	8,522	5,503	3,019	55%
5620 · Vessels	*,	476	-476	-100%
5625 · Operations	13,277	10,344	2,933	28%
Total 5600 · Operating Supplies	21,799	16,323	5,476	34%
5700 · Depreciation	318,000	333,348	-15,348	-5%
5800 · Repairs & Maintenance	2.2,222			
5810 · Vehicles	1,355	328	1,027	313%
5830 · Equip Rental	2,319	2,219	100	5%
5850 - Repair Materials	31,410	19,230	12,180	63%
5860 - Outside Service Contracts	69,086	62,467	6,619	11%
5870 · Derelict Disposal	30,260	33,772	-3,512	-10%
Total 5800 · Repairs & Maintenance	134,430	118,016	16,414	14%
5900 · Financial Expenses	104,400	110,010	70, 111	1170
5920 · Bank Service Charges	35	4,622	-4,587	-99%
5990 · Bad Debt	20,750	17,000	3,750	22%
	20,785	224,510	-203,725	-91%
Total 5900 · Financial Expenses	1,648,418	1,713,009	-64,591	-9170
Total · MARINA EXPENSES				
Net Ordinary Income - Marina Operations	-31,657	176,076	-207,733	

# **Moss Landing Harbor District** Profit & Loss YTD Comparison July 2022 through February 2023

	Jul '22 - Feb 23	Jul '21 - Feb 22	\$ Change	% Change
4400 · LEASE AND OTHER INCOME			=======================================	
4050 · Trust Lands Lease Revenue				
4051 · Vistra	52,102	48,986	3,116	6%
4053 · MBARI	22,393	19,856	2,537	13%
Total 4050 · Trust Lands Lease Revenue	74,495	68,842	5,653	8%
4500 · Leases				
4501 · K-Pier Lease	9,072	20,941	-11,869	-57%
4502 · Cannery Building				
4517 · Suite 2	24,658	23,407	1,251	5%
4504 · Suite 3	68,187	64,727	3,460	5%
4511 · Suite 1 & 10	16,373	13,202	3,171	24%
4515 · Suite 4	65,944	62,776	3,168	5%
4518 · Suite 5	21,055	16,012	5,043	31%
4510 · Suite 6		8,353	-8,353	-100%
4512 · Suite 7	10,544	11,472	-928	-8%
4503 · Suite 8	6,753	7,401	-648	-9%
4520 · Suite 9	6,640	4,000	2,640	66%
4523 · Canery NNN	26,665	25,756	909	4%
Total 4502 · Cannery Building	246,819	237,106	9,713	4%
4530 · RV Lot	24,785	20,586	4,199	20%
4540 · Martin & Mason	18,987	26,911	-7,924	-29%
4560 · North Harbor				
4562 · Sea Harvest	38,110	24,679	13,431	54%
4568 · Monterey Bay Kayaks	14,288	33,835	-19,547	-58%
Total 4560 · North Harbor	52,398	58,514	-6,116	-10%
Total 4500 · Leases	352,061	364,058	-11,997	-3%
4600 · District Property Taxes	217,883	203,898	13,985	7%
4700 - Other Revenues & Concessions	,	. ,		
4125 · Amenity Fee	247,984	235,689	12,295	5%
4126 · Passenger Vessel Fees	17,830	4,516	13,314	295%
4710 · Vending Activities	,	,		
4711 · Washer/Dryer	5,416	6,444	-1,028	-16%
4712 · Soda	-,	115	-115	-100%
Total 4710 · Vending Activities	5,416	6,559	-1,143	-17%
4720 · Dry Storage	42,206	40,676	1,530	4%
4725 · North Harbor Use Fee	99,006	130,941	-31,935	-24%
4727 · Key Sales	3,975	3,351	624	19%
4730 · NH Washdown	100	480	-380	-79%
4735 · Camp/RV	52	1,666	-1,614	-97%
4740 · Equipment Rental	1,933	271	1,662	613%
4745 · Citations & Fines	1,367	2,266	-899	-40%
4751 · Permits	2,600	6,152	-3,552	-58%
4765 · Faxes, Copies & Postage	989	5,102	989	100%
Total 4700 · Other Revenues & Concessions	423,458	432,567	-9,109	-2%
TOTAL #100 - OTHER MEASURES & CORCESSIONS	723,430	<b>→</b> 0∠,501	-0,100	-Z /0

	Jul '22 - Feb 23	Jul '21 - Feb 22	\$ Change	% Change
4800 · Interest	· · · · · · · · · · · · · · · · · · ·			
4841 · Union Bank Interest		215	-215	-100%
4843 · First Capital Bank	32,088	2,171	29,917	1,378%
4846 · Umpqua Interest	68	68		
Total 4800 - Interest	32,156	2,454	29,702	1,210%
Total 4400 · LEASE AND OTHER INCOME	1,100,053	1,071,819	28,234	3%
7000 · LEASE AND OTHER EXPENSES	10.			
7100 · Interest Expense				
7134 · Umpqua NP Interest	38,200	44,390	-6,190	-14%
Total 7100 · Interest Expense	38,200	44,390	-6,190	-14%
7200 · Other Financial Expenses				
7221 · CSDA Dues	8,186	7,615	571	7%
7230 · LAFO Administrative Charges	5,868	5,393	475	9%
Total 7200 · Other Financial Expenses	14,054	13,008	1,046	8%
5700 · Depreciation	318,000	333,348	-15,348	-5%
7300 · Commissioner Expenses				
7310 · Election Costs	350,145		350,145	100%
7320 · Monthly Stipend	7,325	9,875	-2,550	-26%
7321 · Employer Payroll Taxes	542	755	-213	-28%
7330 · Incurred Expenses	2,387	1,352	1,035	77%
Total 7300 · Commissioner Expenses	360,399	11,982	348,417	2,908%
Total 7000 · LEASE AND OTHER EXPENSES	730,653	402,728	327,925	1
Net Ordinary Income - Lease & Other Income	369,400	669,091	-299,691	-0
Net Ordinary Income - Combined Income	337,743	845,167	-507,424	-1

# **Moss Landing Harbor District** Profit & Loss YTD Comparison July 2022 through February 2023

	Jul '22 - Feb 23	Jul '21 - Feb 22	\$ Change	% Change
Other Income/Expense			*	
Other Income				
8000 · CAPITAL PROJECT REVENUE				
8215 · FEMA Grant Receivable	375,065		375,065	100%
Total 8000 · CAPITAL PROJECT REVENUE	375,065		375,065	100%
Total Other Income	375,065		375,065	100%
Other Expense				
9000 · CAPITAL PROJECT EXPENSES				
5880 · Dredging	9,941	295	9,646	3,270%
9054 · Sea Lion Deterrent Fencing	910		910	100%
9150 · Cannery	830		830	100%
9309 · New NH Building	105,547		105,547	100%
9565 · Miscellaneous Capital Projects	114,075	·	114,075	100%
Total 9000 · CAPITAL PROJECT EXPENSES	231,303	295	231,008	78,308%
Total Other Expense	231,303	295	231,008	78,308%
Net Other Income	143,762	-295	144,057	48,833%
Net Income	481,505	844,872	-363,367	-43%

# Moss Landing Harbor District A/P Aging Summary

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Allied Administrators for Delta Dental	***************************************	-732.24				-732.24
AT&T	254.71					254.71
Auto Care LifeSaver Towing		1,620.00				1,620.00
CalPERS		-1,911.62				-1,911.62
Castroville "ACE" Hardware	286.56					286.56
Cintas	594.88					594.88
Damm Good Water	52.40					52.40
DMV/Lien Sale Section	32.00					32.00
Employ America	1,369.78					1,369.78
Haley & Aldrich, Inc.	9,941.00					9,941.00
Jarvis Fay, LLP	1,780.00					1,780.00
Johnson Electronics, Inc.	120.00					120.00
Mechanics Bank	1,177.42					1,177.42
Monterey Bay Diving		10,665.00				10,665.00
Monterey BAy Marine, Inc.		-8,800.20				-8,800.20
Monterey County Election Dept.					350,144.92	350,144.92
Monterey Sanitary Supply	843.31					843.31
MP Express	258.97					258.97
Pajaro Valley Lock Shop	123.78					123.78
Pajaro/Sunny Mesa C.S.D.	2,833.42					2,833.42
PG&E		-30,000.00				-30,000.00
Randazzo Enterprises Inc.	7,234.00					7,234.00
Razzolink, Inc.		-51.10				-51.10
Stanley Steemer			324.00			324.00
U.S. Bank	359.99					359.99
US Postage Meter Center, Inc.	386.68					386.68
VALIC	1,988.99					1,988.99
Verizon Wireless	112.08					112.08
Vision Sevice Plan		-94.37				-94.37
West Marine Pro					-350.48	-350.48
William Collins			525.00			525.00
TOTAL	29,749.97	-29,304.53	849.00		349,794.44	351,088.88

# Moss Landing Harbor District Warrant Listing As of February 28, 2023

Туре	Date	Num	Name	Amount
1001 · 1st Capital Operat	ing Account		\ <del>\</del>	
Check	02/02/2023		Payroll Partners	-151.12
Check	02/03/2023	4086	Ferrante, Vincent	-223.81
Check	02/03/2023	4087	Goulart, James	-223.81
Check	02/03/2023	4088	Jeffries, Russell	-228.62
Check	02/03/2023	4089	Neal Norris	-1,020.84
Check	02/07/2023		NPC Merchant Pymt Proc	-2,120.58
Bill Pmt -Check	02/08/2023	19885	Umpqua Bank	0.00
Check	02/13/2023		MS	-469.32
Check	02/13/2023		MS	-5,669.02
Bill Pmt -Check	02/14/2023	19894	Allied Administrators for Delta Dental	-732.24
Bill Pmt -Check	02/14/2023	19895	AT&T	-518.74
Bill Pmt -Check	02/14/2023	19896	Boyds Asphalt Services	-3,640.00
Bill Pmt -Check	02/14/2023	19897	Byte Technology	-717.00
Bill Pmt -Check	02/14/2023	19898	Carmel Marina Corporation	-7,568.13
Bill Pmt -Check	02/14/2023	19899	Castroville "ACE" Hardware	-94.34
Bill Pmt -Check	02/14/2023	19900	Central Coast Systems, Inc.	-105.00
Bill Pmt -Check	02/14/2023	19901	Cintas	-743.60
Bill Pmt -Check	02/14/2023	19902	Damm Good Water	-111.90
Bill Pmt -Check	02/14/2023	19903	Despard Marine Services	-500.00
Bill Pmt -Check	02/14/2023	19904	Employment Development Dept.	-41.00
Bill Pmt -Check	02/14/2023	19905	Henderson Marine Supply	-2,442.02
Bill Pmt -Check	02/14/2023	19906	Home Depot Credit Services	-724.53
Bill Pmt -Check	02/14/2023	19907	Jeff Swedberg	-550.00
Bill Pmt -Check	02/14/2023	19908	Joshua Williams	-560.00
Bill Pmt -Check	02/14/2023	19909	Lockton Insurance Brokers, LLC	-100.00
Bill Pmt -Check	02/14/2023	19910	MBS Business Systems	-101.38
Bill Pmt -Check	02/14/2023	19911	Mechanics Bank	-889.42
Bill Pmt -Check	02/14/2023	19912	Monterey One Water	-6,235.10
Bill Pmt -Check	02/14/2023	19913	Monterey Sanitary Supply	-1,114.96
Bill Pmt -Check	02/14/2023	19914	Moss Landing Boat Works	-47.38
Bill Pmt -Check	02/14/2023	19915	Pacific Publishers, LLC	-452.50
Bill Pmt -Check	02/14/2023	19916	PG&E	-30,000.00
Bill Pmt -Check	02/14/2023	19917	Razzolink, Inc.	-136.85
Bill Pmt -Check	02/14/2023	19918	Tommy Razzeca	-350.00
Bill Pmt -Check	02/14/2023	19919	Tri County Fire Protection	-260.19
Bill Pmt -Check	02/14/2023	19920	U.S. Bank	-630.31
Bill Pmt -Check	02/14/2023	19921	United Site Services of Calif., Inc.	-544.99
Bill Pmt -Check	02/14/2023	19922	Valero Marketing and Supply Company	-679.84
Bill Pmt -Check	02/14/2023	19923	VALIC	-2,983.49
Bill Pmt -Check	02/14/2023	19924	Verizon Wireless	-112.08
Bill Pmt -Check	02/14/2023	19925	Vision Sevice Plan	-94.37
Bill Pmt -Check	02/14/2023	19926	WASH	-220.47
Bill Pmt -Check	02/14/2023	19927	West Marine Pro	-82.75
Bill Pmt -Check	02/14/2023	19928	Yao Budan	-382.50

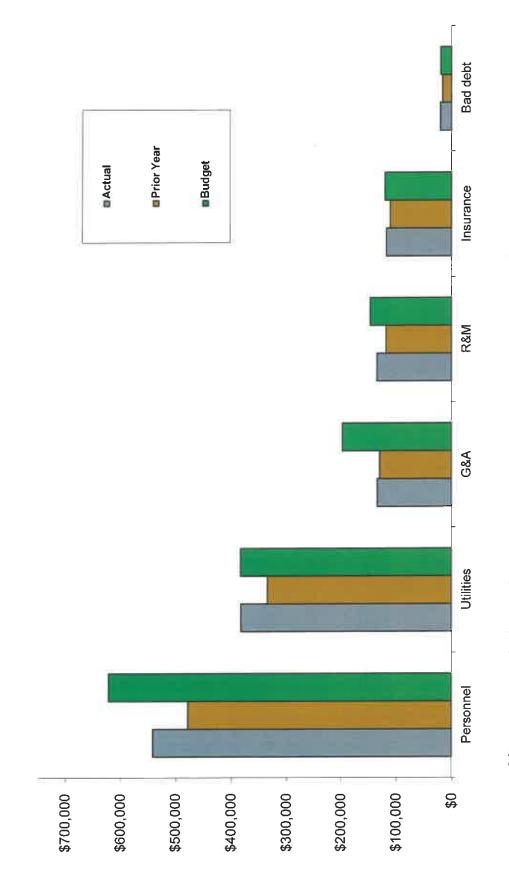
# Moss Landing Harbor District Warrant Listing

As of February 28, 2023

Туре	Date	Num	Name	Amount
Bill Pmt -Check	02/14/2023	19929	AT&T	-626.82
Bill Pmt -Check	02/14/2023	19930	Carmel Marina Corporation	-1,935.20
Bill Pmt -Check	02/14/2023	19931	Jarvis Fay, LLP	-1,700.00
Bill Pmt -Check	02/14/2023	19932	Mechanics Bank	-416.57
Bill Pmt -Check	02/14/2023	19933	Monterey One Water	-2,501.40
Bill Pmt -Check	02/14/2023	19934	Pajaro/Sunny Mesa C.S.D.	-2,703.16
Bill Pmt -Check	02/14/2023	19935	AT&T	-519.51
Bill Pmt -Check	02/14/2023	19936	Carmel Marina Corporation	-230.90
Bill Pmt -Check	02/14/2023	19937	Mechanics Bank	-444.14
Bill Pmt -Check	02/14/2023	19938	Carmel Marina Corporation	-1,801.44
Check	02/16/2023		Payroll Partners	-139.97
Bill Pmt -Check	02/17/2023	19939	Auto Care LifeSaver Towing	-1,620.00
Bill Pmt -Check	02/17/2023	19940	Monterey BAy Marine, Inc.	-8,800.20
Check	02/17/2023	4090	Neal Norris	-1,020.85
Bill Pmt -Check	02/27/2023	19941	Alexandre Requintel	-258.75
Bill Pmt -Check	02/27/2023	19942	CalPERS	-1,911.62
Bill Pmt -Check	02/27/2023	19943	Despard Marine Services	-1,000.00
Bill Pmt -Check	02/27/2023	19944	Hodges Consulting Services	-420.00
Bill Pmt -Check	02/27/2023	19945	Home Depot	-1,1 <b>4</b> 5.75
Bill Pmt -Check	02/27/2023	19946	Kris Howard	-625.00
Bill Pmt -Check	02/27/2023	19947	Razzolink, Inc.	-51.10
Bill Pmt -Check	02/27/2023	19948	Sea Engineering, Inc.	-950.00
Bill Pmt -Check	02/27/2023	19949	Tri County Fire Protection	-498.88
Bill Pmt -Check	02/27/2023	19950	Valero Marketing and Supply Company	-307.12
Bill Pmt -Check	02/27/2023	19951	Wendy L. Cumming, CPA	-3,960.00
Check	02/28/2023		1st Capital Bank	-35.00
Bill Pmt -Check	02/28/2023	wire	Umpqua Bank	-26,467.61
Total 1001 - 1st Capital Op	perating Account			-136,665.19
TAL				-136,665.19

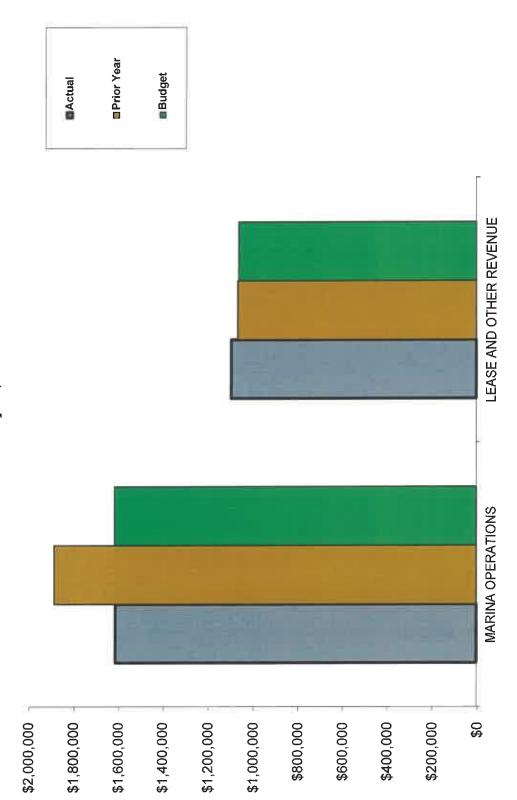
TOTAL

Operating Expenses
Year to Date Actuals vs. Budget and Prior Year
February 28, 2023



\*\*Expenses Exclude Dredging, Depreciation and Interest Expenses\*\*

Marina, Lease and Other Revenue Year to Date Actual vs. Budget and Prior Year February 28, 2023



Feb. Budget Feb-23 ZZ-qƏ∃ Feb-21 Jan. Budget \*Marina revenues include assigned, temporary, and translent berthing. Tess quarterly/annual and commercial discounts. SZ-nsl 22-net 12-nel Marina Revenue\* (Berthing) - 3 Year Comparison FY20/21 FY22/23 Dec. Budget Dec-22 Dec-31 Dec-20 FY22/23 Budget Nov. Budget SS-voN LS-voN OS-voN Oct. Budget 04-22 04-27 Oct-20 Sept. Budget ZZ-dəS Zep-21 OZ-dəS Max income potential at 100% occupancy tegbu8 guA ZZ-BuA 1⊆-guA 0S-guA tagbuð lut SZ-Iul 12-Int 07-Inc \$190,000 \$180,000 \$80,000 5200,000 \$170,000 \$160,000 \$150,000 \$140,000 \$130,000 \$120,000 \$210,000 \$200,000 \$90,000

**Moss Landing Harbor District** 



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GENERAL MANAGER HARBOR MASTER

Tom Razzeca

## BOARD OF HARBOR COMMISSIONERS

Russell Jeffries Vincent Ferrante James Goulart Liz Soto Albert Lomeli

### STAFF REPORT

ITEM NUMBER 03 – PROJECT STATUS BOARD MEETING MARCH 29, 2023

- 1. North Harbor Building: Per the Direction of the Board the General Manager contracted with WRD Architects to complete the interior drawings/plans for the North Harbor Building. The construction drawings have since been completed and submitted to Monterey County for review and ultimately issuance of permits. Currently staff and WRD are beginning the process of preparing bid documents to be used once the permits have been issued by Monterey County allowing the District to proceed with a public bid and contractor selection to begin the buildout of the North Harbor Building. The staff goal is to have construction underway by Summer 2023.
- **2. North Harbor Inn Project:** This project remains on hold while the District explores options with the property.
- 3. <u>Harbor Infrastructure Improvement Project:</u> Resulting from the tsunami that took place on January 15, 2022, staff discovered that the District has sustained damage to piles, docks, shoreline and navigation channels in the Harbor. The Districts consultant Sea Engineering is currently preparing project design plans which will be used for permitting of the project once complete. Staff will continue to update the Board and public as we have additional information moving forward in the process. I have included a schedule for this project as provided by our consulting firm Sea Engineering below for reference.

Sea Engineering update for our work in assisting with the design and permitting of repairs to piles, docks and shoreline area damaged by the 2022 tsunami:

- Design
  - Completed 95% Drawings and Specifications (to be used for final permit applications)
  - Next steps Finalize drawings and specifications (65%, 85%, 100%)
  - Schedule 65% completed by Feb 2023, 85% March 2023, 100% April 2023 (project out to bid in May 2023?)
- Permitting
   SERVING COMMERCIAL FISHING AND RECREATIONAL BOATING SINCE 1947

- Completed communications and partial draft permit applications for CCC, USACE, and Regional Water Quality Board
- Next steps Submit final permit applications this month
- Schedule Final applications submitted Feb 2023 to meet the expectation of approval by project start of Fall 2023



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BOARD OF COMMISSIONERS Russ Jeffries Vince Ferrante James R. Goulart Liz Soto Albert Lomeli

# STAFF REPORT

# ITEM NUMBER 04 - SUMMARY OF PERMITS ISSUED BOARD MEETING OF March 29, 2023

Permittee	Issue Date	Status	Permit Type	Exp. Date
Elkhorn Slough Research Foundation	01/01/2023	Current	Facilities Use	01/01/24
Blue Ocean Whale Watch	2/18/2023	Current	Facilities Use	2/18/2024
Whisper Charters	2/28/2023	Current	Facilities Use	2/28/2024
Fast Raft	3/28/2022	Current	Facilities Use	3/28/2023
Monterey Eco Tours	4/16/2022	Current	Facilities Use	4/16/2023
Oceanic Expeditions	4/21/2022	Current	Facilities Use	4/21/2023
Venture Quest Kayaking	6/12/2022	Current	Facilities Use	6/12/2023
Monterey Bay Hydrobikes	6/12/2022	Current	Facilities Use	6/12/2023
Reel Nasty Sportfishing	6/12/2022	Current	Facilities Use	6/12/2023
Kayak Connection	6/30/2022	Current	Facilities Use	6/30/2023
Sanctuary Cruises	6/30/2022	Current	Facilities Use	6/30/2023
Sea Goddess Whale Watching-Tours	6/30/2022	Current	Facilities Use	6/30/2023
MBARI-Slough Test Moorings	6/30/2022	Current	Facilities Use	6/30/2023
Slater Moore Photography	07/07/2022	Current	Facilities Use	07/07/2023
Peninsula Dive Services	09/30/2022	Current	Facilities Use	09/30/2023
Elkhorn Slough Safari - Tours	10/19/2022	Current	Facilities Use	10/19/2023
Blue Water Ventures	10/30/2022	Current	Facilities Use	10/30/2023
Wild Fish-Vicki Crow	11/30/2022	Current	Peddlers	11/30/2023



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BOARD OF COMMISSIONERS
Russ Jeffries
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Liz Soto
Albert Lomeli

STAFF REPORT

ITEM NUMBER 05 – MEETING ANNOUNCEMENTS BOARD MEETING OF NARCH 29, 2023

<u>Monterey County Fish and Game Advisory Commission</u> – Meetings are on the 2nd Tuesday of even months. http://www.co.monterey.ca.us/bcandc/fishgame.html

<u>Moss Landing Chamber of Commerce Meetings</u> – Due to COVID-19 all meetings are done by E-mail until further notice but will eventually resume on the 2<sup>nd</sup> Thursday of each month in Moss Landing Harbor District Board Room, 4 p.m.

Monterey Bay Sanctuary Advisory Council Meetings - 2022 - https://montereybay.noaa.gov

May 19th- Hybrid (Virtual & In-Person) Meeting LOCATION TBD



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GENERAL MANAGER HARBOR MASTER

Tom Razzeca

# Russell Jeffries Vincent Ferrante James Goulart

Mama

Liz Soto Albert Lomeli

# STAFF REPORT

# ITEM NUMBER 06 - LIVEABOARD REPORT BOARD MEETING OF MARCH 29, 2023

Pursuant to Ordinance Code §6.110 D) 1), attached is the report containing the names of all permitted live aboard vessels and all persons living aboard. The permits for these live boards have automatically renewed through the last day of this month. As of this writing, there are no (1) revocation actions pending.

Vocasi

<u>Na</u>	<u>ime</u>	Vessel
1.	Hartman, Guenter	Taku, CF 7913 KL
2.	Jones, L	Intrepid CF 0292 VE
3.	Matsunaga, F	Mon Rochelle CF 8424 FB
4.	Burns, P.	Tralfamadore, CF 9430 GL
5.	Byrnes, K.	Grand Slam, CF 4540 FE
6.	Doyle, M	Billikon, CF 3946 TM
7.	Cayuela, R.	Rachel Angelet, CF 6969 UB
8.	Michael, McVay	Gaviota, CF 4863 FP
9.	Hughes, S	Sojourn, on 1067078
10	Dunn, J	Knot To Worry, CF 6383 GU
11.	Chambers, B.	Pyxis, ON 984193
12.	Massat, A	No Name no CF#
13.	Clark D.	Seaside Escape CF 4356 HW
14.	Degnan, P.	No Name, CF 8344 GT
15.	(Pending)	
16.	Elwell, G.	Pearl, ON 557575
17.	Faneuf, C.	Ghost Ryder ON 1048498
18.	Buford, C	No Name, CF 9215 EF
19.	Potter, D.	Danu CF 4085 GC
20.	Listle, A	Tekin ON 616325
21.	Glovin, D	Aint to Shabby CF 7434 SL
22.	Laoretti, P/ Laoretti, S	Shaka, ON 699611
23	Johnston, Bill	Heart Of Gold, CF 7590 EP

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Phoenix, CF 5084 GJ

24. Groom D

25. Jones, H.

26. Jones, T.

27. Kennedy C.

28. Ayres, Lloyd

29. Varier, G

30. Malone, RJ

31. Marsee, E, Lynch, C

32. Burnett, Gary

33. Maris, T.

34. Robinson, D/ Robinson, L

35. Nieman J

36 Niswonger, R.

37. Cain, C

38. Otis, T.

39. Paul, J

40. Schlegelmilch, William

41 (Pending)

42. Raaphorst, D.

43. Reins, D.

44. Rotger, M.

45. Dyer, B

46. Piro, Daniel

47. Schmidt, L

48 Sopota, M

49. Silveira, P

50. Salisbury, J.

51. Thomas, B.

52. Tufts, M.

53. Syracuse, Mike

54. Wolinski, Peter

55. (Pending)

56. Samuelson, T.

57. Podolkhov, R

58. Riberal, Y/ Eric Duekerson

59. Schwontes, N/ Mosolov, A

60. Bowler, J

Laetare, CF 5495 YB

Sanity, CF 5249 SC

Aztlan, ON 281903

Gaviota, CF 4656 GG

Athena CF 1523 FF

Francis W, CF 2017 UZ

Tolly Craft CF 9521 HT

Zinful CF5419 JG

Nimble, CF 3730 KB

Damn Baby CF 9442 EX

Inia, ON 1074183

Illusion, CF 0836 TA

Sails Call, CF 7291 TG

Blue Moon, CF 1886 GT

La Wanda CF 5014 FR

Bull Dog ON 1219673

Spirit, ON 664971

Second Paradise, ON 912484

Raven, ON 241650

Star of Light ON 1056334

Gulf Star CF 6082 GL

Lady Monroe CF5007 UM

Mischief Maker, CF 9666 JK

Quiet times, CF 2067 GC

Oceanid, CF 4210 GA

Coho, CF 9974 KK

Enchantress, CF 0878 SX

Sea Star, CF 4213 ES

Muffin, ON 1148169

Moonstone CF 5122 GX

I'll be seeing you CF 3851 SJ

Boss Lady, ON 556296

Luna Sea, ON 1138367

Myrtle Mae, CF 3187 FN

Total Number Vessels: 57 Total Number Persons: 64

Pending Applications -3-



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GENERAL MANAGER/HARBOR MASTER
Tom Razzeca

# STAFF REPORT

ITEM NUMBER 7 - SLIP INCOME REPORT BOARD MEETING OF MARCH 29, 2023

Slip Rates 2022/2023 per linear foot:

Assigned: \$9.02/ft./month Temporary: \$13.45/ft./month Transient: \$1.25/ft./day

INCOME

February 2023 February 2022 February 2023 Budget \$173,664 \$166,488 \$175,684

For the month, slip income is lower than budget by \$2k. The lower than budget amount is attributed to higher assigned berthing revenue, offset by lower temporary berthing revenue. Slip income is higher than the prior year by \$7k, due to higher assigned berthing revenue offset by lower temporary berthing revenue



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GENERAL MANAGER/HARBOR MASTER Tom Razzeca

# STAFF REPORT

ITEM NUMBER 08 – INCIDENT REPORT BOARD MEETING OF MARCH 29, 2023

<u>02/15/2023:</u> A domestic incident took place aboard vessel located on Bdock. NCFD and the MCSO responded to the Harbor and questioned the involved individuals. No arrest made.

<u>03/23/23:</u> A fire started onboard an unoccupied vessel on Bdock. Emergency crews from North County Fire responded to the Harbor and were able to put the fire out. The vessel where the fire originated sustained major damage while the two neighboring vessels took some minor damage. No damage was found to the District facilities. The fire is believed to have started from an electrical problem on the vessel.

No further incidents to report as of March 29, 2023.



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GENERAL MANAGER/HARBOR MASTER
Tom Razzeca

# STAFF REPORT

ITEM NUMBER 19 - CONSIDER AMENDEMENT TO REYNOLDS RESORTS LEASE BOARD MEETING OF MARCH 29, 2023

Staff received a request from the Moss Landing KOA (Reynolds Resorts) to allow for them to operate a small convenience/retail store in the RV park's existing office where they would sell items such as sweatshirts, snacks, toiletries and drinks, including beer and wine. It appears that the sales of alcohol and the license required have already been approved by ABC.

After review of the Reynolds Resorts lease, staff found that a convenience/retail store was addressed in the original lease and is a confirmed approved use of the premises requiring only an agreed upon percentage rent be paid to the District. The Real Property Committee 1 met with a representative of Reynolds resorts regarding the convenience/retail store and proposed a percentage amount of 6% of related retail sales be paid to the Moss Landing Harbor District on a quarterly basis, for which the Reynolds Resorts representative agreed.

The Real Property Committee members may wish to provide a recommendation to the full Board regarding the included Amendment 2 of the Reynolds Resorts lease prior to the Board considering the Amendments approval.

# SECOND AMENDMENT TO GROUND LEASE AGREEMENT BETWEEN THE MOSS LANDING HARBOR DISTRICT AND REYNOLD'S RESORTS-MOSS LANDING, LLC

This Second Amendment, hereinafter referred to "Amendment 2," is made and entered into at Monterey County, California, this 30th day of March, 2023, by and between MOSS LANDING HARBOR DISTRICT, a political subdivision of the State of California, hereinafter referred to as "Landlord," and "REYNOLDS RESORTS-MOSS LANDING, LLC," a California Limited Liability Company, hereinafter referred to as "Tenant."

### Recitals

- A. Landlord and Pelican LLC, a California limited liability company, entered into that certain Ground Lease Agreement ("Lease") dated July 9, 2001, with a term expiring July 9, 2031.
- B. Pelican, LLC assigned its interests in the Lease to Reynolds Resorts, LLC ("Tenant") in February of 2007.
- C. Landlord and Tenant entered into an Amendment to the Lease to establish the means by which to set the base monthly rent and modification thereto in December of 2010.
- D. Section 6.1 of the Lease, establishes that the "Subject Premises" can be used for any legal purposes consistent and compatible with the operation of a commercial fishing harbor, including operation of an RV Park and related facilities, including a "retail store."
- E. Landlord has received a request from Tenant to allow retail sales from the existing management and operations office located within Subject Premises, including the sale of alcoholic beverages. Tenant indicates that they are now able to purchase a Type 20 liquor license and that the California Department of Alcoholic Beverage Control has confirmed that said license can be transferred.

**NOW THEREFORE**, for and in consideration of the recitals set forth above, the Parties agree as follows:

- 1. Landlord agrees that Tenant may establish a retail operation at the existing RV Park's Offices (the "Retail Space"), located on the Subject Premises at 7905 Sandholt Road, Moss Landing, CA, as depicted in Exhibit "A," attached hereto and by this reference incorporated herein, for the sale of sundries, snacks, apparel and alcoholic beverages. The authorized footage for the Retail Space is 23.1" in length and 10'5" feet in width, or a total of 242 square feet. No authorization for retail sales on property in excess of this designated space is granted by this amendment.
- 2. <u>Percentage Rent</u>. Tenant shall be obligated to pay Landlord percentage rent immediately upon commencement of this Amendment. Percentage Rent shall be due quarterly

throughout the term of this Lease on the last day of January, April, July, and October. A calculation of Percentage Rent shall be made for each calendar quarter during the Term of the Lease. This Percentage Rent shall be six percent (6%) of the Tenant's Gross Receipts (as defined below) for retail sales of all items, including alcoholic beverages, and shall be paid to Landlord on or before the last day of the month following each quarter (or three-month period). The amount to be paid each quarter (or three-month period) to the Landlord is the percentage rent which exceeds the Base Monthly Rent, as adjusted, and shall be in addition to the Base Monthly Rent. Percentage Rent shall be recomputed at the end of each calendar year based upon Gross Receipts for that year. Any underpayments shall be due and payable within thirty (30) days after said computation is made. Any overpayment shall be credited against future rents as they fall due.

For purposes of this Amendment, "Gross Receipts" are the gross income derived, received, or charged by Tenant or by any sublessee, subtenant, concessionaire or licensee of Tenant, derived in whole or in part from any retail sales of goods and/or alcohol transacted in, at or from the Retail Space, whether from subtenants, renters, customers, or otherwise, both for cash and on credit, and in cases of sales or charges on credit, whether or not payment is actually made.

The following matters only may be excluded or deducted from Gross Receipts at the time they are ascertained, and where not ascertainable during the period covered by a statement of Gross Receipts, then from the time of a subsequent statement when they are known:

- a. All sums collected and paid out for sales taxes, luxury taxes, excise taxes, and similar taxes required by law to be added to the total purchase price, whether now or hereinafter in force, to be collected form customers and paid by Tenant or subtenant hereafter in force, to be collected from customers and paid by Tenant or subtenant;
- b. All refunds made on any sale previously included as Gross Receipts;
- Service charges, finance charges, handling fees and other credit card charges charged, borne and paid by Tenant and not reimbursed by guests and customers for credit card services by banks, credit companies and credit card service companies;
- d. Any funds derived from a state-supported lottery system;
- e. Fees received by Tenant for allowing installation and operation of automatic teller machines.

Tenant shall keep true and correct records of all sales and sources of income derived at the Retail Premises. All records shall be kept at Tenant's place of business for not less than five (5) years after delivery of the required annual report, provided that each party may at reasonable times review any or all records or permit or cause them to be reviewed

for legal or accounting purposes or for other purposes promotive of and consistent with these provisions and this Lease.

- 3. Tenant is responsible for obtaining and paying for all licenses and permits required for Tenant's occupancy, use and maintenance of the Retail Space, which shall include compliance with all requirements of each and every regulatory entity having any jurisdiction over the premises, including but not limited to the California Department of Alcoholic Beverage Control.
- 4. Except as specifically set forth herein, the terms covenants, limitations, provisions, restrictions, agreements, rights, remedies, and conditions contained in the Lease are incorporated herein and made a part hereof and shall remain in full force and effect and be binding upon the parties. The Parties expressly acknowledge that this Amendment does not allow the construction of new facilities and any new construction or alterations shall be subject to the provisions of the Lease.

Executed this 30th day of March, 2023 in Monterey County and Orange County, respectively.

<b>Lessor:</b> Moss Landing Harbor District	Lessee: Reynolds Resorts-Moss Landing, LLC
By Tommy Razzeca, General Manager	By Thomas Reynolds, Managing Member
Dated:	Dated:

